



**FYTD thru 3rd Qtr**  
**(10/1/08 - 6/30/09)**

**FY09 New Mexico**  
**Lender Rankings**

Lender	No. Loans	\$ Volume
<u>7(a) Loan Activity</u>		
BBVA Compass Bank	25	\$5,998,000
Wells Fargo Bank	23	\$5,941,700
Western Commerce Bank	21	\$4,645,800
Bank of the Southwest	21	\$3,916,300
Century Bank	18	\$1,908,500
First Community Bank	15	\$1,645,300
New Mexico Bank & Trust	10	\$834,500
Mountain America FCU	10	\$315,000
Superior Financial Group	7	\$60,000
The Bank of Clovis	5	\$2,380,000
First Savings Bank	5	\$1,988,500
Main Bank*	3	\$1,550,000
American Heritage Bank	3	\$827,900
Excel National Bank*	2	\$3,700,000
The First National Bank of New Mexico	2	\$1,102,600
Western Bank of Clovis	2	\$495,700
My Bank	2	\$342,000
Citizens Bank of Las Cruces	2	\$249,000
Bank of the Rio Grande*	2	\$160,000
Bank of America*	2	\$60,000
First American Bank (formerly The 1st National Bank)*	1	\$1,360,000
Small Business Loan Source*	1	\$1,332,000
Live Oak Banking Company	1	\$1,150,000
Innovative Bank	1	\$995,000
CIT Small Business Lending	1	\$615,000
Bank of the West*	1	\$480,000
Southwest Securities, FSB *	1	\$384,000
James Polk Stone National Bank	1	\$325,000
Valley National Bank*	1	\$250,000
Newtek Small Business Finance	1	\$241,000
Liberty Bank*	1	\$200,000
Lea County State Bank	1	\$150,000
Community 1st Bank-Las Vegas*	1	\$105,000
Pioneer Bank	1	\$90,000
First New Mexico Bank - Las Cruces	1	\$85,000
Western Bank - Alamogordo	1	\$39,600
Sandia Laboratory FCU*	1	\$28,000
United Bank of El Paso del Norte	1	\$25,000
<b>Totals</b>	<b>198</b>	<b>\$45,975,400</b>



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Lender Rankings**

<u>504 CDC Participation</u>		
Capital CDC	19	\$8,799,000
Enchantment Land CDC	9	\$3,909,000
<b>Total</b>	<b>28</b>	<b>\$12,708,000</b>
<u>504 3rd Party Lender Participation</u>		
First Community Bank	4	\$2,561,317
Bank of the West	2	\$875,871
Los Alamos National Bank	2	\$636,000
The Bank of Clovis	2	\$380,175
Sandia Laboratory FCU	1	\$2,477,750
BBVA Compass Bank*	1	\$2,475,000
First American Bank (formerly The 1st National Bank)*	2	\$2,631,335
Union Savings Bank	1	\$1,325,000
The First National Bank of Santa Fe*	1	\$959,728
Western Commerce Bank	1	\$891,226
Zions First National Bank*	1	\$500,000
Four Corners Community Bank*	1	\$498,500
Wells Fargo Bank	1	\$254,600
New Mexico Bank & Trust	2	\$530,000
Alerus Financial, NA	1	\$215,000
BMC Bank & Trust Limited*	1	\$214,000
First Federal Bank (Washington Federal S&L)	1	\$194,184
New Mexico Educators FCU*	1	\$102,500
The Bank of Las Vegas*	1	\$77,013
The Loan Fund	1	\$95,475
<b>Total</b>	<b>28</b>	<b>\$17,894,674</b>
<b>TOTAL SBA RELATED LOAN ACTIVITY - 1st Qtr</b>		
7(a) Loans	198	\$45,975,400
504 Loans - CDCs	28	\$12,708,000
<b>SBA NM LOAN TOTAL</b>	<b>226</b>	<b>\$58,683,400</b>
504 Loans - 3rd Party Lenders	28	\$17,894,674
<b>TOTAL NM CAPITAL</b>		<b>\$76,578,074</b>